

Income Analysis

Car wash

Report courtesy of Lori Guse

SUMMARY

Analysis Type: Buying Property Type: Retail Address: Car wash Age of Property (Completion Year): 2008 Site Area: 3,475 sq ft Gross Building Area: 3,475 sq ft

PROPERTY INCOME

Property Annual Income: -Property Square Footage: 3,475 Property Vacancy: -Property Additional Income: \$195,000

LOAN & DEBT ANALYSIS

Loan Amount: \$1,520,000 Down Payment: \$380,000 Interest Rate: 8.5% Amortization Period: 20 Year Monthly Payment: \$13,191 Annual Debt Service: \$158,291 Debt Coverage Ratio: 1.23

PROPERTY EXPENSES

Gross Lease Property Annual Expenses: -

PROPERTY VALUE & CAP RATE

Property Value / Sale Price: \$1,900,000 Property Cap Rate: 10.26%

CASH FLOW ASSUMPTIONS

Annual Income Growth Rate: 2 % Annual Expense Growth Rate: 2 % Cap Rate at Sale: 10.76 % Cost of Sale: 2% Number of Years: 10

10 YEAR CASH FLOW ANALYSIS

Potential Income: -Vacancy Rate: -Cash on Cash Return (Return on Equity): 9.66%

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| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | Year 11 |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Effective Gross Income -Growing @ 2%/yr -With a 0% Vacancy Rate): | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Average Rent per Square Foot: | \$0.00 | | | | | | | | | | |
| Less Expenses (Growing @ 2%/yr): | (\$) | (\$) | (\$) | (\$) | (\$) | (\$) | (\$) | (\$) | (\$) | (\$) | (\$) |
| Net Operating Income (NOI): | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Less Loan Payment 1st Mortgage | (\$158,291) | (\$158,291) | (\$158,291) | (\$158,291) | (\$158,291) | (\$158,291) | (\$158,291) | (\$158,291) | (\$158,291) | (\$158,291) | (\$158,291) |
| Net Cash Flow | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Cash on Cash Return (Return on Equity): | % | % | % | % | % | % | % | % | % | % | % |
| Principal Reduction: | \$30,251 | \$32,925 | \$35,836 | \$39,003 | \$42,451 | \$46,203 | \$50,287 | \$54,732 | \$59,570 | \$64,835 | \$70,566 |
| Cumulative Principal Reduction: | \$30,251 | \$63,177 | \$99,013 | \$138,016 | \$180,467 | \$226,670 | \$276,957 | \$331,689 | \$391,259 | \$456,094 | \$526,660 |
| Cash Flow Plus Principal Reduction: | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Total Return Before Taxes: | % | % | % | % | % | % | % | % | % | % | % |

IRR: 0.00%