

## **Income Analysis**

#### 1260 N Arizona Ave Chandler AZ 85225

**Report courtesy of Kevin Mitchell** 

#### **SUMMARY**

**Analysis Type: Buying Property Type: Office** 

Address: 1260 N Arizona Ave Chandler AZ 85225

Age of Property (Completion Year): 1984

Site Area: 43,560 sq ft

Gross Building Area: 5,000 sq ft

#### PROPERTY INCOME

**Property Annual Income: \$48,000** 

**Property Square Footage: 43,560** 

**Property Vacancy: 2%** 

**Property Additional Income: -**

#### LOAN & DEBT ANALYSIS

Loan Amount: \$438,000 Down Payment: \$146,000

**Interest Rate: 7%** 

Amortization Period: 20 Year Monthly Payment: \$3,396 Annual Debt Service: \$40,750

**Debt Coverage Ratio: 0.86** 

**PROPERTY EXPENSES** 

**Gross Lease** 

**Property Annual Expenses: \$12,000** 

Property Value / Sale Price: \$584,000

**Property Cap Rate: 6.00%** 

## **CASH FLOW ASSUMPTIONS**

Annual Income Growth Rate: 2 %
Annual Expense Growth Rate: 2 %

Cap Rate at Sale: 6.5 %

Cost of Sale: 2%

**Number of Years: 10** 

### **10 YEAR CASH FLOW ANALYSIS**

PROPERTY VALUE & CAP RATE

Potential Income: \$48,000

Vacancy Rate: 2%

Cash on Cash Return (Return on Equity): -3.91%



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	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11
Gross Income	\$48,000	\$48,960	\$49,939	\$50,938	\$51,957	\$52,996	\$54,056	\$55,137	\$56,240	\$57,365	\$58,512
Vacancy Rate (2%)	\$960	\$979	\$999	\$1,019	\$1,039	\$1,060	\$1,081	\$1,103	\$1,125	\$1,147	\$1,170
Effective Gross Income -Growing @ 2%/yr -With a 2% Vacancy Rate):	\$47,040	\$47,981	\$48,940	\$49,919	\$50,918	\$51,936	\$52,975	\$54,034	\$55,115	\$56,218	\$57,342
Average Rent per Square Foot:	\$1.08	\$1.10	\$1.12	\$1.14	\$1.16	\$1.18	\$1.20	\$1.22	\$1.24	\$1.26	\$1.29
Less Expenses (Growing @ 2%/yr):	(\$ 12,000)	(\$ 12,240)	(\$ 12,485)	(\$ 12,735)	(\$ 12,990)	(\$ 13,250)	(\$ 13,515)	(\$ 13,785)	(\$ 14,061)	(\$ 14,342)	(\$ 14,629)
Net Operating Income (NOI):	\$ 35,040	\$ 35,741	\$ 36,455	\$ 37,184	\$ 37,928	\$ 38,686	\$ 39,460	\$ 40,249	\$ 41,054	\$ 41,876	\$ 42,713
Less Loan Payment 1st Mortgage	(\$40,750)	(\$40,750)	(\$40,750)	(\$40,750)	(\$40,750)	(\$40,750)	(\$40,750)	(\$40,750)	(\$40,750)	(\$40,750)	(\$40,750)
Net Cash Flow	\$ -5,710	\$ -5,009	\$ -4,294	\$ -3,565	\$ -2,822	\$ -2,064	\$ -1,290	\$ -500	\$ 304	\$ 1,126	\$ 1,963
Cash on Cash Return (Return on Equity):	-3.91%	-3.43%	-2.94%	-2.44%	-1.93%	-1.41%	-0.88%	-0.34%	0.21%	0.77%	1.34%
Principal Reduction:	\$10,420	\$11,173	\$11,981	\$12,847	\$13,776	\$14,771	\$15,839	\$16,984	\$18,212	\$19,529	\$20,940
Cumulative Principal Reduction:	\$10,420	\$21,593	\$33,574	\$46,420	\$60,196	\$74,967	\$90,807	\$107,791	\$126,003	\$145,531	\$166,472
Cash Flow Plus Principal Reduction:	\$ 4,710	\$ 6,164	\$ 7,687	\$ 9,282	\$ 10,954	\$ 12,707	\$ 14,549	\$ 16,484	\$ 18,516	\$ 20,655	\$ 22,903
Total Return Before Taxes:	3.23%	4.22%	5.27%	6.36%	7.50%	8.70%	9.97%	11.29%	12.68%	14.15%	15.69%

IRR: 15.77%

Future Value in Year 10	Cost of Sale	Loan Balance
\$30,200	\$604	