

# **Income Analysis**

#### 1201 Carolina Place Fort Mill SC

Report courtesy of Ola van Zyl

#### **SUMMARY**

Analysis Type: Selling Property Type: Retail

Address: 1201 Carolina Place Fort Mill SC Age of Property (Completion Year): 2013

Site Area: 2,889 sq ft

Gross Building Area: 9,093 sq ft



#### PROPERTY INCOME

Property Annual Income: \$150,000

**Property Square Footage: 2,889** 

**Property Vacancy: -**

**Property Additional Income: -**

#### **LOAN & DEBT ANALYSIS**

Loan Amount: \$1,087,500 Down Payment: \$362,500

**Interest Rate: 6.5%** 

Amortization Period: 30 Year Monthly Payment: \$6,874 Annual Debt Service: \$82,485 Debt Coverage Ratio: 1.47

#### **PROPERTY EXPENSES**

**Gross Lease** 

**Property Annual Expenses: \$28,424** 

#### **CASH FLOW ASSUMPTIONS**

Annual Income Growth Rate: 3 %
Annual Expense Growth Rate: 3 %

Cap Rate at Sale: 8.3 %

Cost of Sale: 5%
Number of Years: 5

#### **PROPERTY VALUE & CAP RATE**

Property Value / Sale Price: \$1,450,000

**Property Cap Rate: 8.38%** 

#### **5 YEAR CASH FLOW ANALYSIS**

Potential Income: \$150,000

Vacancy Rate: -

Cash on Cash Return (Return on Equity): 10.78%



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	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
Gross Income	\$150,000	\$	\$	\$	\$	\$
Vacancy Rate	\$	\$	\$	\$	\$	\$
Effective Gross Income -Growing @ 3%/yr -With a % Vacancy Rate):	\$150,000	\$154,500	\$159,135	\$163,909	\$168,826	\$173,891
Average Rent per Square Foot:	\$51.92	\$53.48	\$55.08	\$56.73	\$58.43	\$60.18
Less Expenses (Growing @ 3%/yr):	(\$ 28,424)	(\$ 29,277)	(\$ 30,155)	(\$ 31,060)	(\$ 31,992)	(\$ 32,952)
Net Operating Income (NOI):	\$ 121,576	\$ 125,223	\$ 128,980	\$ 132,849	\$ 136,834	\$ 140,939
Less Loan Payment 1st Mortgage	(\$82,485)	(\$82,485)	(\$82,485)	(\$82,485)	(\$82,485)	(\$82,485)
Net Cash Flow	\$ 39,091	\$ 42,738	\$ 46,495	\$ 50,364	\$ 54,349	\$ 58,454
Cash on Cash Return (Return on Equity):	10.78%	11.79%	12.83%	13.89%	14.99%	16.13%
Principal Reduction:	\$12,155	\$12,969	\$13,838	\$14,765	\$15,753	\$16,809
Cumulative Principal Reduction:	\$12,155	\$25,125	\$38,962	\$53,727	\$69,481	\$86,289
Cash Flow Plus Principal Reduction:	\$ 51,246	\$ 55,707	\$ 60,333	\$ 65,129	\$ 70,102	\$ 75,263
Total Return Before Taxes:	14.14%	15.37%	16.64%	17.97%	19.34%	20.76%

IRR: 26.01% (Iterative Method)

23.25% (Newton's Method)



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Future Value in Year 5	Cost of Sale	Loan Balance
\$1,698,060	\$84,903	\$921,940